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May 2010

Columbia Commercial General Agency

Your workers' comp specialists!

Our new partner: Companion P&C

CCGA is excited to announce our partnership with **Companion P&C**, of Columbia, South Carolina.

Companion's financial strength rating from A.M. Best is "A-VIII" (excellent), with a stable outlook. Visit their [website](#) for more background on the company.

More for our agents

CCGA's partnership with Companion will provide our agents with the same great rates and service that you've come to expect from CCGA. We're pleased that our partnership with Companion will mean even more for our agents:

- **Great rates!** Base rates filed for Companion in Missouri are more competitive than Nova Casualty's rates.
- **Better commissions!** The base commission CCGA pays retail agents in the Companion program will be 7.5% for the first \$100,000 in written premium. From \$100,000 to \$250,000 the commission will be 8.0%. Above \$250,000, the commission will be 8.5%.
- **Broader underwriting "window!"** We will have more classes of business with fewer restrictions in the Companion program. *[Sorry, still no roofers, sawmills or long haul truckers.]* Underwriting guidelines will be emailed to our retail agents and posted on our website by the end of the month.

Thanks for your continued support

Our new program with Companion begins July 1. We should be able to quote July business on or before June 1. If you have accounts coming up and want to send the submissions now, we will hold them until we are connected to the Companion system.

We will now have rates that justify sending us your best business. If we work together, we can have a very strong and profitable relationship for many years to come.

Please don't hesitate to contact us should you have any questions!

Best regards,
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